

# South Pointe Equities LLC; Developing Real Estate Solutions

## Frequently Asked Questions

**Q Are you real estate agents?**

**A** No. We are investors.

Real estate agents "list" properties and charge you a commission to sell it. There are no guarantees, if, when and how much they will sell your property. On average, it can take months to sell your property. Some take over a year! This uncertainty can cause you great stress and anxiety - you only get your check after your property sells. You do not even know how much your check will be until that time.

We do not "list" your property, we buy it. We do not charge you any fees or commissions. We can make you a fast cash offer in as little as 48 hours and ensure a fast, hassle-free, stress-free sale!

**Q Will you pay retail value for my property?**

**A** First, the amount a real estate agent tells you is the value of your property may not be what you will put in your pocket. Commissions to the agent can even as much as 7 percent. Your closing costs can be as much as 3 percent.

Second, you might be required to do a number of repairs to satisfy the buyer if you list it with an agent. These repairs could cost thousands of dollars.

Third, you may be making loan payments which may amount to thousands of dollars as you wait for it to sell. Not forgetting the cost of your money tied up in the property, which could be making you money, somewhere else.

Bottom Line: The amount your real estate agent tells you your house is worth could be thousands of dollars less than you put in your pocket by the time your agent sells it, figures in your holding costs, repair costs, commissions, selling costs etc. etc.

We will make you a fair offer once we assess your situation and see your property. Our commitment is to make this a fast, stress-free and happy

experience.

**Q I am facing foreclosure. How can you help me?**

**A** As professional real estate investors, we know how to contact your lender or mortgage company and discuss alternatives to having your house go into foreclosure (and ruin your credit for years)

**Q What if I lose my house in foreclosure?**

**A** This record will stay in your credit report for at least 7 years, ruining your chances of getting credit when you need it. Creditors believe if you could not pay for your house, why would you pay them?

**Q How quickly can you buy my house?**

**A** In many cases, we can pay you a discounted price for your home in CASH and close quickly

**Q My house is in need of repairs. Can you still buy it?**

**A** Yes, we can purchase your house in its present condition and handle all of the repairs ourselves

**Q Do have an all-in-one home buying solution?**

**A** No, we deal with each situation on a case-by-case basis. We have no canned solution. We will analyze your situation and work with you for an easy custom solution for you

**Q I have no money. What about closing costs?**

**A** In most cases, we can handle all of the closing costs

**Q What will you charge me in fees and commissions?**

**A** We do not charge any fees or commissions. We are not real estate agents.